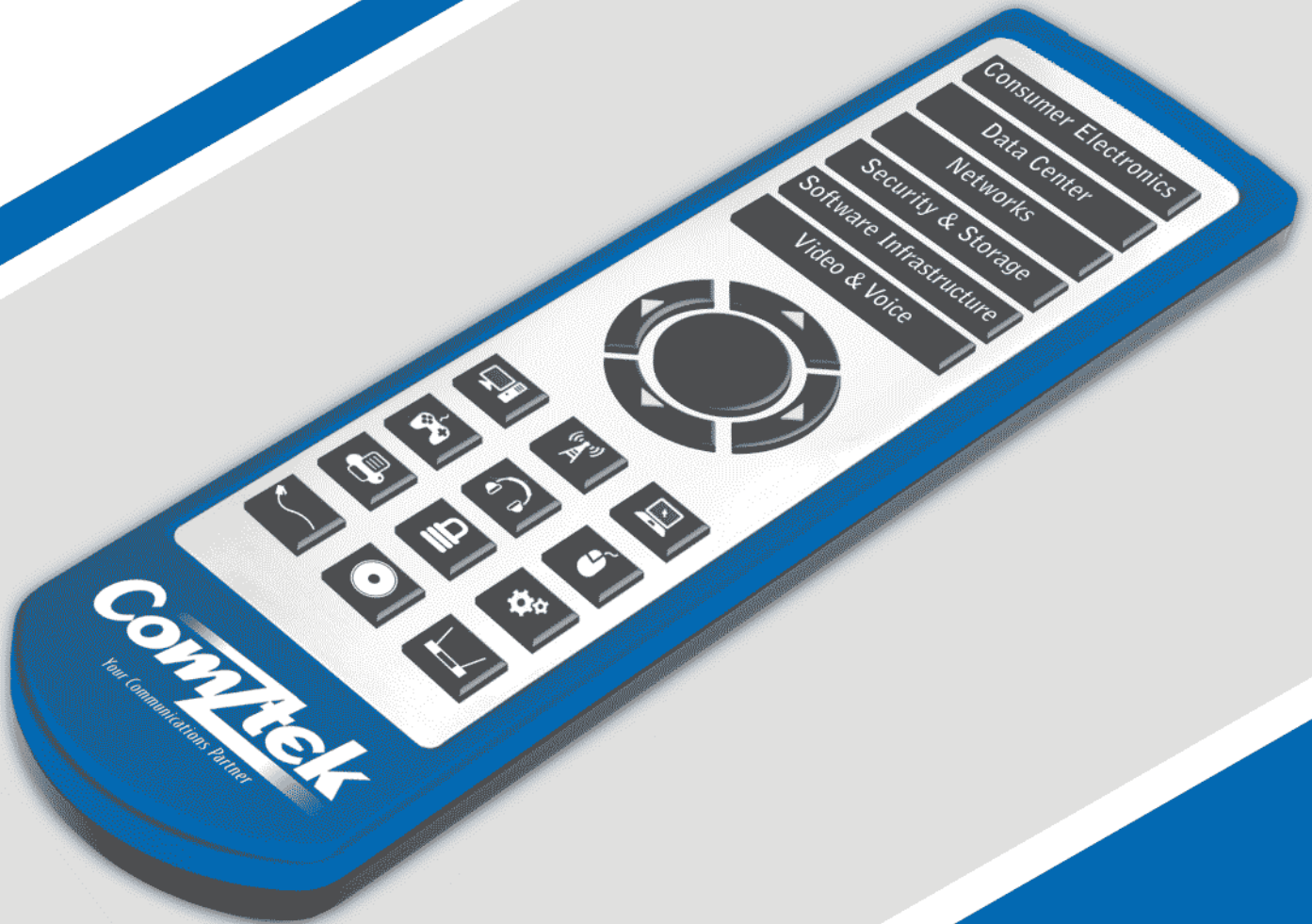


Namibia

**Com/tek**

Your Communications Partner



## COMZTEK NAMIBIA

We provide a choice of products. You choose.

## We provide a choice of products. You choose.

Comztek Namibia came into operations in May 2004 as the first branch office of South African based Comztek Africa. Comztek Africa is a leading distributor of technology solutions and key brand products throughout sub-Saharan Africa.

Based in Windhoek, Comztek Namibia, is a wholly-owned subsidiary of Comztek Africa and offers a wide product range in the specialist areas of Consumer Electronics, Data Center, Networks, Security & Storage, Software Infrastructure and Voice & Video.

As part of the Comztek Africa distribution network, Comztek Namibia leverages the vendor relationships, infrastructure, support and distribution knowledge of Comztek Africa to provide local resellers with access to leading brands.

Localisation is the key focus and Comztek Namibia provides a local customer interface, with strong product expertise, local stockholding and warranty administration to ensure customers are served quickly, reliably and professionally.

### **Solutions Mix**

The Namibian operation markets and supports a wide range of leading brands including the Fujitsu Technology Solutions range of PCs, laptops and servers, a vast range of networking equipment and accessories offered by the strong

brand combination of 3COM, Cisco, Nortel and Netshield, a full range of consumer electronics and best-of-breed software solutions from Microsoft, Symantec and McAfee.

The company strives to have the right product on the ground at the right time, at the right price. In addition to local sales support, Comztek Namibia also plays a vital role in specialist Tender Pricing. As a trusted distribution supplier, Comztek Namibia is constantly engaging with the local channel and reseller community through specialist product training and support to assist resellers to grow their market share.

### **Local Stockholding**

Comztek Namibia strives to have stock locally available at all times - both for sale, and as back up to meet service level agreements. Since the inception of Comztek Namibia, the company has worked closely with its reseller partners to ensure a correct stock mix is held locally and to improve on lead times for delivery of stock not held in the country.

### **Local Management**

While leveraging the existing vendor relationships, infrastructure and support services of Comztek South Africa, Comztek Namibia is resourced with local professionals with in-market knowledge and expertise, who understand the opportunities and challenges presented of the Namibian market. Davel Botha and his support team

is available in-country and provide strong local knowledge and sound experience of the local market.

### **The Future**

Comztek Namibia has experienced good growth since inception, and is confident about the future. The company works closely with its vendor partners and resellers to ensure the very best Information Technology solutions is available to the Namibian market. The company is well positioned to assist resellers to establish and grow customer relationships through the delivery of consistent, top quality services that is specific to the Namibian market.

Comztek Namibia provides a local customer interface, with strong product expertise, local stockholding and warranty administration to ensure customers are served quickly, reliably and professionally.



## About Comztek

Since its inception in 1995, Comztek has firmly established itself as one of South Africa's leading communication systems distributors, driven by exceptional service and skills.

The company has since established itself as one of the largest all-in-one regional technology distributors in Africa. Comztek has its head office in Johannesburg with offices in Kwazulu-Natal, the Cape, Zambia,

Namibia and East Africa, based in Nairobi. Other African markets are served by our Rest of Africa operations based in Johannesburg.

The company's operations is organised into six business units, including: Consumer Electronics, Data Center, Networks, Security & Storage, Software Infrastructure and Voice & Video. The company distributes best-of-breed products in key technology areas and has

a support pool of skilled, vendor certified sales staff, channel managers and technical specialists.

Undoubtedly, Comztek aims to extend its share of the African ICT market through the localisation of various aspects of its operations such as customer interface, stock holding and warranty administration. Comztek runs on a winning formula set to rival the best in the world.

Consumer Electronics	Data Center	Networks	Security & Storage	Software Infrastructure	Voice & Video
 THE POSSIBILITIES ARE INFINITE  an EMC company   	  THE POSSIBILITIES ARE INFINITE  	   Powering Business Worldwide  	 	   	    

## Contact Details:

Comztek distributes technology solutions throughout Africa, with branch offices in Namibia, Kenya, Zambia and South Africa.

Product availability, promotions and pricing is specific to each country where products distributed by Comztek is available.

For products available in your country refer to the availability grid here and contact your Comztek Office.

### 1. Comztek

**Johannesburg**  
 Mustek Building NW  
 Wing, 322 15th Rd  
 Randjespark, Midrand  
 Tel: +27 11 848 9000  
 Fax: +27 11 848 9001

**Cape Town**  
 Suite C, Nautica Building  
 The Water Club  
 Granger Bay, Cape Town  
 Tel: +27 21 405 3700  
 Fax: +27 21 405 3701

**Durban**  
 Mustek Building  
 57 Underwood Road  
 Pinetown  
 Tel: +27 31 716 1800  
 Fax: +27 31 716 1801

### 2. Comztek Namibia

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 Street and Schmerenbeck  
 Streets,  
 Windhoek West  
 Windhoek, Namibia  
 Tel: +264 61 387900  
 Fax: +264 61 228035

### 3. Comztek East Africa

2nd Floor, Mecer Place,  
 Crescent Road,  
 Parklands  
 Nairobi, Kenya  
 Tel: +254 20 375 1117/9  
 Fax: +254 20 375 1132

### 4. Comztek Zambia

Plot 1277, Lubuto Road,  
 Rhodes Park, Lusaka  
 Tel: +260 21 1 256 414  
 Fax: +260 21 1 256 421

### 5. Comztek Rest of Africa (RoA)

Johannesburg  
 Mustek Building NW  
 Wing, 322 15th Rd  
 Randjespark, Midrand  
 Tel: +27 11 848 9000  
 Fax: +27 11 848 9001

	Consumer Electronics						Data Center				Networks				Security & Storage		Software Infrastructure		Voice & Video							
	Fujitsu	Iomega	Linksys	Microsoft	Norton	Xbox	Cisco	Fujitsu	Netshield	Symantec	3Com	Cisco	Eaton	Netshield	Nortel	McAfee	Symantec	Adobe	Attachmate	Microsoft	Novell	3Com	Avaya	Cisco	Dialogic	Nortel
Angola <sup>5</sup>	●	●	●	●	●		●	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●	●	●	●
Botswana <sup>5</sup>	●	●	●	●	●		●	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●	●	●	●
Burundi <sup>3</sup>	●	●		●	●			●	●	●	●			●	●		●	●	●	●	●	●	●			●
Comores <sup>5</sup>	●	●	●		●		●	●	●	●	●	●		●	●		●	●	●	●	●	●	●	●		●
Eritrea <sup>3</sup>	●	●		●	●			●	●	●	●			●	●	●	●	●	●	●	●	●	●			
Ethiopia <sup>3</sup>	●	●		●	●			●	●	●	●			●	●	●	●	●	●	●	●	●	●			
Kenya <sup>3</sup>	●	●		●	●			●	●	●	●			●	●	●	●	●	●	●	●	●	●			
Lesotho <sup>5</sup>	●	●	●	●	●		●	●	●	●	●	●		●	●		●	●	●	●	●	●	●	●		●
Madagascar <sup>5</sup>	●	●	●		●		●	●	●	●	●	●		●	●		●	●	●	●	●	●	●	●		●
Malawi <sup>5</sup>	●	●	●	●	●		●	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●	●		●
Mauritius <sup>5</sup>	●	●			●		●	●	●	●	●			●	●	●	●	●	●	●	●	●	●	●		●
Mayotte <sup>5</sup>	●	●	●		●		●	●	●	●	●			●	●		●	●	●	●	●	●	●	●		●
Mozambique <sup>5</sup>	●	●	●	●	●		●	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●	●		●
Namibia <sup>2</sup>	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Reunion Island <sup>5</sup>	●	●	●		●		●	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●	●		●
Rwanda <sup>3</sup>	●	●	●	●	●		●	●	●	●	●			●	●	●	●	●	●	●	●	●	●			●
South Africa <sup>1</sup>	●	●	●	●	●	●	●	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●	●	●	●
Swaziland <sup>5</sup>	●	●	●	●	●		●	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●	●		●
Tanzania <sup>3</sup>	●	●		●	●			●	●	●	●			●	●	●	●	●	●	●	●	●	●			
Uganda <sup>3</sup>	●	●		●	●			●	●	●	●			●	●	●	●	●	●	●	●	●	●			
Zambia <sup>4</sup>	●	●	●	●	●		●	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●	●	●	●
Zimbabwe <sup>5</sup>	●	●	●		●		●	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●	●	●	●

Accredited supplier of the world's best technologies, in Consumer Electronics, Data Center, Networks, Security & Storage, Software Infrastructure and Voice & Video technologies.

**0800 600 557 / [www.comztek.com](http://www.comztek.com)**