

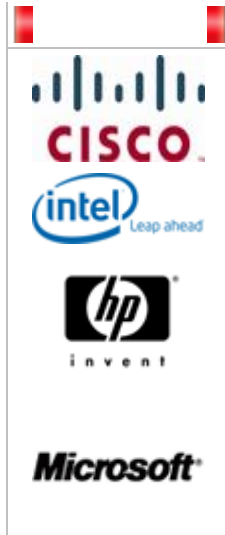
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Home >> Channel News >> October 2008 >> Comztek awarded SA Microsoft distribution rights

Channel News > [Distribution](#) • [Hardware](#) • [Networking](#) • [Security](#) • [Software](#) • [Storage](#) • [Telecoms](#) • [Products](#)

Comztek awarded SA Microsoft distribution rights



By Dudu Shaba

Technology distributor Comztek has been awarded the Microsoft distribution rights for finished goods in Southern African countries Angola, Botswana, Malawi, Namibia and Zambia.

David Caygill, Software Infrastructure Director, Comztek, says that the South African distribution rights remain unaffected and that the Comztek's Microsoft distribution rights for finished goods and OEM in East Africa, including Kenya, Uganda, Tanzania, Burundi, Ethiopia, Eritrea and Rwanda, have been renewed.

Caygill says that Microsoft's aim to successfully promote its products into the rest of Africa dovetails with Comztek's strategy to build on its current African footprint, established over the last four years in support of other brands into the rest of Africa.

Comztek strives to be the preferred partner, chosen by customers, for all communication requirements. These distribution rights enable us to increase our service offering on one of our core software infrastructure products.

We have learned that requirements in the rest of Africa are uniquely different from South Africa, and Comztek is well equipped to provide Microsoft sales and support, he concludes.

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